

Facilitated Giving Charity Evaluation Mary's Meals

ROG Rating: "A" Charity, Strong Fit for Sample Family

Charity Core Mission: International Food Relief with a focus on children through in-school meal provision

Locations Served: 20 countries across Africa, Asia, Latin America, Eastern Europe and the Caribbean

Year of Founding: 2008, with philanthropic story beginning in 1983

Official Incorporation Name: Mary's Meals USA

Affiliations: Charity is rooted in Catholic Faith but not a Catholic organization, and operates independently.

Current Total Annual Revenue: \$9.2M (2020 IRS 990)

Recent Updates and Accomplishments:

"We're now feeding 2,279,941 of the world's poorest children every day they attend school."

The charity publishes an <u>extensive impact report</u>.

Additional Charitable Impact: HIV children's home in Romania

Key Charitable Partnerships: Catholic parishioners in the UK, US. Catholic organizations make regular contributions. **Charity Reputation:**

- GuideStar Platinum Rating
- Charity Navigator 89.93 "Give with Confidence" Rating
- Received a 100% on accountability from Charity Navigator.
- Low working capital and negligible long-term assets. This seems to be related to a focus on utilizing all donations for immediate, direct service and reliance on volunteers.
- This charity would benefit from improved diversity in its leadership.
- Founder Magnus MacFarlane-Barrow is the recipient of numerous awards.
- Mary's Meals reported one case of misconduct that did not involve children, in 2017. The reports indicate transparency and immediate action.

• Charity was listed in media as involved in the controversial UK "workfare" program, but refutes involvement in any way and no evidence of their engagement in this program was found.

Impact Stories:

- Orphaned at 11, Mary's Meals "saved his life, saved his future" (Aleteia)
- World Food Day: How One Meal a Day Can Help the World's Poorest Children (Newsweek)

ROG Evaluation Notes:

- With a direct assistance mission in some of the world's most challenged locations including Syria, South Sudan, and Haiti, a
 contribution to Mary's Meals stands to benefit some of the world's neediest children.
- A contribution to this organization will save lives.
- This charity receives massive additional value from the work of volunteers.
- The average meal cost of approximately \$4 (gross revenue/meals reported) is admirable.
- Mary's Meals is an advanced charity with significant operational, logistic and other overhead costs. However, the Executive Director salary is just 1.2% of revenue.
- The charity's overwhelming revenue stream is charitable contributions. Giving drives the success of this mission.
- The founder has specifically chosen not to apply for government grants, to stay off the funding cycle roller coaster and focus
 on donors and volunteers.
- Fundraising expenses for this charity are extremely low, and the volunteer focus seems to greatly contribute to this high ROI.
- The charity has specifically requested to stay clear of UK political issues.
- A criticism found online of this charity is their lack of focus on sustainability for their efforts (fixing long-term problem). While
 this is reasonable, the charity's stated focus is immediate relief, which they do with very high ROI.
- This charity has minimal long-term assets. Given a record of recent service expansion, and strong reputation, this charity
 is a strong target for long-term giving vehicles if they wish to provide that financial stability as part of their strategic plan.

Summary ROG Evaluation: In our opinion, this is an "A" rating charity. Contributions will have proven, life-changing impact and a very high percentage of contributions go directly to the core need.

Impact to the Sample Family's Philanthropic Mission: This charity is a strong fit for the Sample Family's charitable goals.